

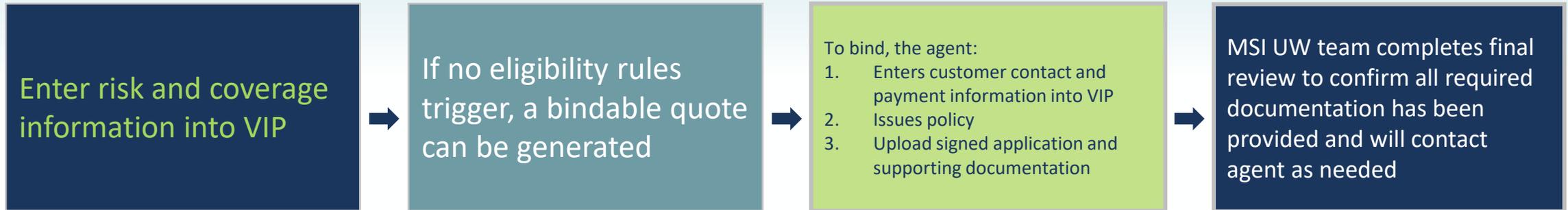
Residential Flood

New Business Process and Underwriting Training

September 2025



New Business Process: Flood



To bind, the following must be provided:

- Fully completed and signed application
- Fully completed required affidavit and/or Surplus Lines forms

Payments:

- Agent enters payment information immediately prior to issuance
- Payment options include Credit Card, ACH, Mortgagee Billed, Pay by Check
 - ACH is handled through a separate platform, so account information does not need to be entered into VIP
- Full payment only

Contact floodunderwriting@msimga.com with inquiries



Residential Flood Product and Coverage Overview

MSI has two flood product offerings, which better meets customer needs by providing higher limits and broader coverage than the NFIP

- MSI strategically partners with two markets for its residential flood product – Sutton Specialty and Hiscox
- Coverage for both products is designed to be broader than what is offered by the NFIP
- Form differentiators – MSI Flood (Sutton): Optional coverall gap endorsement provides \$10,000 for direct physical loss to swimming pools, spa, hot tubs and equipment, outdoor walkways, decks, bridges, fences, gazebos, food spoilage, emergency expenses, and Loss of Use

Coverage	MSI Flood (Sutton Specialty)	Hiscox FloodPlus
Building	\$1.25M combined building/content limit	\$1.9M
Contents	\$1.25M combined building/content limit	\$1.3M
Other Structures	Same as NFIP	10% of Building
Loss of Use	Included with Coverall endorsement	20% of Building
Loss Settlement	Replacement Cost	Replacement Cost
Available States	All except LA, AK, KY, HI	CA, FL, GA, IL, MA, MI, NC, NJ, NY, OH, SC, TX, VA, WA
Waiting Period	5 days when not for a loan closing	7 days when not for a loan closing
Increased Cost of Compliance	\$30K	\$30K or 5% of Building, whichever is greater



Residential Flood Eligibility Criteria

MSI Flood

The following risks are ineligible:

- Risks with 2 or more flood related claims
- Risks located on Barrier Islands
- Buildings located partially or fully over water
- Buildings not walled and roofed
- Farms
- Condominiums
- Mobile and manufactured homes
- Risks where more than 50% of the contents are located on a subgrade floor
- Risks with a dwelling Replacement Cost Value over \$10M
- Risks with inadequate geocoding accuracy

Hiscox FloodPlus

The following risks are ineligible:

- Manufactured homes
- Mobile homes
- Pre-fabricated
- Modular homes
- Docks or Houseboats
- Structures with commercial exposure
- Asbestos constructions
- Adobe constructions
- Habitational – Apartments and condominium buildings and units.
- Any history of prior losses
- Any risk with existing or unrepaired flood damage
- Buildings partially or entirely over water
- Structures not on a permanent or fixed foundation
- If the finished status of a basement/crawlspace or enclosure is 'unknown'
- Risks with a dwelling Replacement Cost Value over \$2M
- Risks with inadequate geocoding accuracy

The criteria described herein is not exhaustive to MSI's risk appetite and are intended for general guidance only

